

**Minutes  
of the  
Regular Meeting of Board of Directors of  
The Industrial Development Authority of the County of Gila  
(the “IDA”)**

Date: Monday, June 1, 2020, at 10:00 a.m.

Place: Zoom Virtual Meeting

Presiding: Bob Pastor

Present: Bob Pastor, Stan Gibson, Lisa Brazil, Mac Feezor,  
Udon McSpadden, Bill Marshall, Cliff Potts

Absent: Tim Grier, Jill Wilson

Guests Present: Jamie Kerr, Vice President, Rural Economic  
Development, Arizona Commerce Authority

Manager: Sandy Palmer

Bob Pastor called the Regular Meeting of the Board of Directors of the Authority to order at 10:07 a.m., noting the presence of a quorum. Bob Pastor introduced the IDA’s newest member, Bill Marshall.

**ITEMS FOR DISCUSSION/ACTION**

- I. INFORMATION/DISCUSSION/ACTION regarding transitioning into the new normal. The impacts to the small business communities of rural Arizona, and the potential solutions to support, sustain, and grow during the new era.  
Guest speaker: Jamie Kerr, Vice President, Rural Economic Development, Arizona Commerce Authority.

Jamie Kerr asked the IDA Board how business owners in Gila County were coping with the shutdowns.

Board members discussed some of the issues with inconsistent information and misunderstandings regarding closures, social distancing and regulations; the shift to conducting business virtually; finding employees who were willing to return to work once restrictions were lifted; the impact on the Real Estate market due to frightened lenders and sellers not wanting buyers in their homes; independent contractors and issues with claiming unemployment.

Jamie Kerr discussed on a larger scale, what it's going to take for an economic recovery in Arizona, particularly rural communities. While the answer is still unknown, the ACA is committed to finding solutions. The ACA is exploring how small business owners can adapt, survive and thrive as a virtual business.

Jamie Kerr mentioned that the commercial and manufacturing industry is getting stronger in Arizona due to the State's business friendly rules, regulations and taxes. Lots of businesses are moving out of California, the ACA is working to highlight the attractive business climate in Arizona to attract those companies. Arizona, Texas and Florida are the top states for business relocation.

Discussion ensued.

The Board discussed protecting businesses and employees and helping the small business community rebound. Fear of the unknown is paralyzing. Strength in numbers and sharing accurate updates and best practices helps. The small businesses that are online are 75-80% ahead of the curve. It's imperative in this day and age to have an online presence.

- I. INFORMATION/DISCUSSION/ACTION regarding the task list and current project update.

Sandy Palmer reviewed the task list update per item with the IDA Board.  
Discussion ensued.

On motion made by Bob Pastor and seconded by Stan Gibson, motion to hold an Executive Session mid-June to discuss personal matters passed by a motion of (7-0).

## **ADMINISTRATIVE REPORTS**

- II. On motion made by Bob Pastor and seconded by Stan Gibson, motion to remove the Regular Meeting minutes of October 3, 2019 from the table passed by a vote of (7-0).

- III. On motion made by Bob Pastor and seconded by Lisa Brazil, motion to approve the minutes of the Regular Meeting of October 3, 2019 passed by a vote of (7-0).
- IV. On motion made by Lisa Brazil and seconded by Udon McSpadden, motion to approve the minutes of the Regular Meeting of January 23, 2020 passed by a vote of (7-0).
- V. On motion made by Stan Gibson and seconded by Bob Pastor, motion to approve the Treasurer's Report for First Quarter 2020 passed by a vote of (7-0).

On motion made and duly seconded, the Regular Meeting of the IDA Board adjourned at 11:47 a.m.

Meeting Minutes were approved by the IDA Board as submitted during the \_\_\_\_\_ meeting by a vote of \_\_\_\_\_.